

Fact sheet

ALITHYA (NASDAQ: ALYA, TSX: ALYA) IS A LEADER IN STRATEGY AND DIGITAL TECHNOLOGY, WITH 2,000 HIGHLY SKILLED PROFESSIONALS IN CANADA, THE US AND EUROPE. OUR INTEGRATED OFFERINGS POSITION US AS A LEADING DIGITAL TECHNOLOGY PARTNER, SPECIALISED IN DESIGNING INNOVATIVE AND EFFICIENT SOLUTIONS FOR COMPLEX DIGITAL INTEGRATION AND BUSINESS CHALLENGES.

Alithya's insights and client-centered approach deploys an ever-evolving arsenal of leading edge products, services and skillsets to craft highly specialized digital solutions.

Our services are composed of Microsoft solutions, Oracle Cloud solutions and an expanded series of strategy and IT services. Clients in a large spectrum of sectors entrusts us with their strategic projects.

Services

- > Strategy
 - > Including strategic consulting, organisational performance, architecture and co-management.
- > Microsoft solutions for Enterprise Resource Planning (ERP), Customer Relationship Management (CRM) and Business Intelligence (BI)
 - > including Dynamics, Azure, digital solutions, advanced analytics, application development and architecture.
- > Oracle solutions for Enterprise Resource Planning (ERP Cloud), Enterprise Performance Management (EPM Cloud), Enterprise Business Suite (EBS) and Analytics
 - > including advanced analytics, application development, architecture and managed services.
- > Custom solutions
 - > Including a Remote Digital Solutions Center, System integration and development and Business Analytics.

Industries

- > Banking, Investment and Insurance
- > Manufacturing, Retail and Distribution
- > Energy
- > Transportation
- > Telecommunications
- > Professional Services
- > Healthcare
- > Government

AT A GLANCE

2,000 PROFESSIONALS

MORE THAN 2,000 CLIENTS

FOUNDED IN 1992

CLASS OF SHARES

CLASS A
SUBORDINATE VOTING SHARES

CLASS B
MULTIPLE VOTING SHARES

TICKER

NASDAQ: ALYA

TSX: ALYA

Strategy

A PROVEN CONSOLIDATOR WITH A HISTORY OF SUCCESSFUL INTEGRATION OF TRANSACTIONS

2018	Acquisition of Edgewater Technology, specializing in the implementation of Microsoft and Oracle solutions and NASDAQ and TSX new listing
2017	Acquisition of SWI, a full-service software and engineering consulting firm operating mainly in the Finance and Energy sectors
2016	Acquisition of Pro2P, a firm specialized in the implementation of Oracle solutions
2015	Acquisition of OSI, an IT services and hiring specialist firm
2013	Acquisition of Sinapse, thus doubling Alithya's size and expanding its services offering to the public sector
1998-2005	Eleven acquisitions in Canada and France to expand expertise and geographic footprint

Executive management team

- > **Paul Raymond**, President and Chief Executive Officer
- > **Claude Thibault**, Chief Financial Officer
- > **Nathalie Forcier**, Chief Legal Officer and Corporate Secretary
- > **Claude Rousseau**, Chief Operating Officer
- > **Robert Lamarre**, Chief Information Officer

Board of directors

- > **Dana Adès-Landy**, Director, Member of the Audit and Risk Management Committee
- > **Robert Comeau**, Director, Chair of the Audit and Risk Management Committee
- > **François Côté**, Lead Director, Chair of the Corporate Governance, Nominating and Compensation Committee and member of the Audit and Risk Management Committee
- > **Fred DiSanto**, Director
- > **C. Lee Thomas**, Director, Member of the Audit and Risk Management Committee
- > **Paul Raymond**, President and Chief Executive Officer
- > **Ghyslain Rivard**, Director, Member of the Audit and Risk Management Committee and of the Corporate Governance, Nominating and Compensation Committee
- > **Jeffrey Rutherford**, Director
- > **Pierre Turcotte**, Chair, Member of the Corporate Governance, Nominating and Compensation Committee

FINANCIAL PARAMETERS

PROFORMA – 12 LAST MONTHS (June 30, 2018)

- > Net revenue: approximately C\$330M
- > Adjusted EBITDA: approximately C\$19M

3-5 YEAR TARGETS

- > Double revenue
- > Adjusted EBITDA Margin of between 9% to 13%

* reflects anticipated short/mid terms synergies

TRANSFERT AGENT

AST Trust Company (Canada)

CONTACT INFORMATION

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